VMEXAM.com
#1 Cloud and VM Certification Guide

Salesforce CRT-101

Salesforce Administrator Certification Questions & Answers

Get Instant Access to Vital Exam Acing Materials | Study Guide | Sample Questions | Practice Test

CRT-101
Salesforce Certified Administrator
60 Questions Exam – 65% Cut Score – Duration of 105 minutes

Table of Contents:

Discover More about the CRT-101 Certification

Are you interested in passing the Salesforce CRT-101 exam? First discover, who benefits from the CRT-101 certification. The CRT-101 is suitable for a candidate if he wants to learn about Administrator. Passing the CRT-101 exam earns you the Salesforce Certified Administrator title.

While preparing for the CRT-101 exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The CRT-101 PDF contains some of the most valuable preparation tips and the details and instant access to useful CRT-101 study materials **just at one click**.

Salesforce CRT-101 Administrator Certification Details:

Exam Name	Salesforce Administrator
Exam Code	CRT-101
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	65%
Recommended Training / Books	**Preparing for Your Salesforce Administrator Certification (CRT101)** **Essentials for New Lightning Experience Administrators (ADX201)**
Schedule Exam	**Kryterion Webassessor**
Sample Questions	**Salesforce CRT-101 Sample Questions**
Recommended Practice	**Salesforce Certified Administrator Practice Test**

CRT-101 Syllabus:

Section	Objectives	Weights
Configuration and Setup	- Describe the information found in the company settings (for example: company settings fiscal year, business hours, currency management, default settings). - Distinguish and understand the administration of declarative configuration of the User Interface.	**20%**

Section	Objectives	Weights
	(for example: UI settings, app menu, list views, global actions, Lightning App Builder). - Given a scenario, demonstrate the proper setup and maintenance of users. - Explain the various organization Security Controls. (for example: Setup Audit Trail, Login Hours, Session Settings) - Given a user request scenario, apply the appropriate security controls based on the features and capabilities of the Salesforce sharing model. (for example: public groups, org wide default, sharing: roles, subordinates, hierarchy, report and dashboard folders) - Given a scenario, determine the appropriate use of a custom profile or permission set using the various profile settings and permissions.	
Object Manager and Lightning App Builder	- Describe the standard object architecture and relationship model. (for example: standard object, parent/child, master detail/lookup/junction relationships, and record types.) - Explain how to create, delete, and customize fields and page layouts on standard and custom objects, and know the implications of deleting fields. - Given a scenario, determine how to create and assign page layouts, record types and business processes for custom and standard objects.	**20%**
Sales and Marketing Applications	- Given a scenario, identify the capabilities and implications of the sales process. (for example: sales process, opportunity, path, and forecast impact.) - Given a scenario, apply the appropriate sales productivity features using opportunity tools. (for example: dashboards, lead scoring, Einstein opportunity scoring, and home page assistant.) - Describe the capabilities of lead automation tools and campaign management. (for example: leads, lead convert, lead assignment rules, campaign and campaign members.)	**12%**
Service and Support Applications	- Describe the capabilities of case management. (for example: case, case assignment rules, and queues.) - Given a scenario, identify how to automate case	**11%**

Section	Objectives	Weights
	management. (for example: support process, case auto-response rules, and case escalation.)	
Productivity and Collaboration	- Describe the capabilities of activity management. - Describe the features of Chatter. - Describe the capabilities of Salesforce Mobile App. - Identify use cases for AppExchange applications.	7%
Data and Analytics Management	- Describe the considerations when importing, updating, transferring, mass deleting, exporting and backing up data. - Describe the capabilities and implications of data validation tools. - Describe the options available when creating or customizing a report or report type. - Describe the impact of the sharing model on reports. - Describe the options available when creating and modifying dashboards (e.g., dashboard components, data sources, chart types, Subscribing, running user).	14%
Workflow/Process Automation	- Given a scenario, identify the appropriate automation solution based on the capabilities of the tool. - Describe capabilities and use cases for Flow. - Describe capabilities and use cases for the approval process.	16%

Broaden Your Knowledge with Salesforce CRT-101 Sample Questions:

Question: 1

A Delegated Administrator at Universal Containers cannot edit the Created Date field for the Account record. What reason should the System Administrator give for why this is occurring?

a) This user does not have Edit permissions on the Account object.
b) This field is defined as Read-Only on the Page Layout.
c) This is a System Audit field and it is Read-Only for existing records.
d) This field is Read-Only in Field-Level Security settings.

Answer: c

Question: 2

Which two actions allow the System Administrator to limit Chatter access during roll-out to a subset of Salesforce users?

Choose 2 options.

- a) Create an email invitation for the subset of users.
- b) Edit a Profile to "Enable Chatter" for the subset of users.
- c) Add the subset of users to the company-wide Chatter group.
- d) Create a Permission Set with the "Enable Chatter" permission for the subset of users.

Answer: b, d

Question: 3

Universal Containers regularly imports Accounts from an external order system that has its own ID field for each record. What should the System Administrator do to help prevent duplicates during these imports?

- a) Use VLOOKUP to find matching records in Salesforce.
- b) Create a unique External ID field on Accounts in Salesforce for matching.
- c) Create a formula field that identifies matches.
- d) Use the ID from the order system in place of the Salesforce ID.

Answer: b

Question: 4

Ursa Major Solar is using products and price books. Which two items should an administrator take into considerations about these features?

Choose 2 options.

- a) Products without a price are automatically added to the standard price book.
- b) If price books contain assets, they can NOT contain products.
- c) The standard and list price for a product can be listed in more than one currency.
- d) A product can have a different list price in different price books.

Answer: c, d

Question: 5

The administrator at Universal Containers is creating a flow with several steps. How can the administrator check their work as they are developing the flow?

a) Use debug logs in the Developer Console
b) Use debug logs found in Setup
c) Use the Debug tool in the flow builder
d) Perform the same steps manually via the UI

Answer: c

Question: 6

Ursa Major Solar is importing data and has many records that do NOT meet the data validation criteria. What will occur?

a) The import process will ignore the data validation criteria.
b) The import process will require user authorization in order to import the invalid records.
c) The import process will abort when it encounters the first invalid record.
d) The import process will fail, but only for the records with invalid data.

Answer: d

Question: 7

A user's profile can be controlled by which three settings?

Choose 3 options.

a) Feature license assignment
b) Record type assignment
c) Locale settings
d) Security at the field-level
e) Assigned apps

Answer: b, d, e

Question: 8

How can multiple Campaign records be associated with a single Opportunity?

a) Campaign Influence
b) Campaign Hierarchy
c) Campaign Members
d) Primary Campaign Source

Answer: a

Question: 9

Ursa Major Solar is adding objects to a custom report type. How many objects, maximum, can be added to this report type?

a) Unlimited as long as the objects have associations
b) Four as long as the objects have associations
c) One as long as the object has a master-child relationship
d) Two as long as the objects have associations

Answer: b

Question: 10

What are two capabilities of Salesforce Knowledge?

Choose 2 answers.

a) Users can rate the helpfulness of articles
b) Knowledge articles integrate with Service Console.
c) Knowledge articles are always publicly available for customers.
d) Any user can write and publish articles.

Answer: a, b

Avail the Study Guide to Pass Salesforce CRT-101 Administrator Exam:

- Find out about the CRT-101 syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.

- Once you are done exploring the **CRT-101 syllabus**, it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.

- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.

- The candidate should not miss out on the scope to learn from the CRT-101 training. Joining the Salesforce provided training for CRT-101 exam

helps a candidate to strengthen his practical knowledge base from the certification.

- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the **CRT-101 sample questions** and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. CRT-101 practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

Career Benefits:

- Passing the CRT-101 exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

Here Is the Trusted Practice Test for the CRT-101 Certification

VMExam.Com is here with all the necessary details regarding the CRT-101 exam. We provide authentic practice tests for the CRT-101 exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on VMExam.Com for rigorous, unlimited two-month attempts on the **CRT-101 practice tests**, and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Salesforce Certified Administrator.

Start Online practice of CRT-101 Exam by visiting URL
https://www.vmexam.com/salesforce/crt-101-salesforce-administrator